

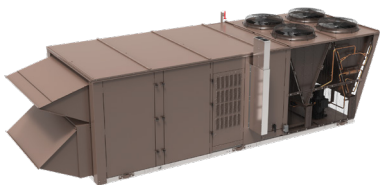
# Unprecedented Savings

## ON HVAC SYSTEMS AVAILABLE NOW.

### Take advantage of new CARES Act tax incentives to upgrade or replace your HVAC system.

For a limited time, your business can take advantage of unique tax relief options available in the 2020 Coronavirus Aid, Relief, and Economic Security (CARES) Act. Among those benefits are advanced tax deductions for qualified improvement property (QIP) investments – including HVAC systems and components. Under the new law:

- HVAC systems and equipment put into service in 2020 can be fully deducted as a business expense – and can include costs incurred as far back as January 1, 2018 – with no limits on the cost of equipment.
- Qualifying expenses include leased or purchased systems as well as components and labor costs.
- Qualifying buildings include non-residential or commercial buildings (excludes new construction).



### Your savings could be substantial.

Section 168 of the tax code stipulates that new HVAC equipment costs can be fully deducted in the first year the system is placed in service versus over a 39-year period, as was the case prior. Following is an example of the savings potential (your savings may vary based on purchase size and other factors):

Example*	Typical Costs	With CARES Benefit
Cost of equipment + installation	\$1,000,000	\$1,000,000
First year deduction	\$25,641	\$1,000,000
Corporate tax rate	21%	21%
Cash savings	\$5,385	\$210,000
<b>Net equipment cost</b>	<b>\$994,615</b>	<b>\$790,000</b>

Act now to maximize your savings and take advantage of this special opportunity. Visit [www.YORK.com/Residential-Equipment/Find-a-Dealer](http://www.YORK.com/Residential-Equipment/Find-a-Dealer) to find your YORK® commercial equipment dealer, today.



\*Examples presented above are for illustration purposes only and may not be accurate for every application. Please consult with your tax professional for details concerning your specific situation before making a purchase. To learn more about the CARES Act, visit <https://home.treasury.gov/policy-issues/cares> or [home.treasury.gov/fedresponse](https://home.treasury.gov/fedresponse).